Expanding Competition Through Smarter Contracting

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Public procurement built on transparency, oversight, and broader competition

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SFMTA

- AGM – Administration
  BART
- Acting Director
  San Francisco Public Works
- City Purchaser
  City & County of San Francisco
- Director of Contract Admin Bureau
  SFPUC
- Manager LBE Program
  SF Human Rights Commission

SBE/DBE Participation on Major Capital Projects

Central Subway

- 1.7-mile T Third extension through SoMa, Union Square and Chinatown
- Four new stations
- Opened to the public Nov 2022; full daily service began Jan 2023

~33%
Design & Engineering
(~$232M)

~21%
Construction
(~$1.4B)



Van Ness BRT

- Nearly 2-mile center-running BRT corridor from Mission to Lombard Street
- San Francisco's first BRT, part of the $346M Van Ness Improvement Project
- Opened to the public Apr 2022

~41%
Design-Build contract
(~$198M)



SFMTA's Approach to Expanding Opportunities

1 SFMTA & CUCP

- One of the CUCP agencies certifying DBE/ACDBE firms statewide
- Statewide reevaluation completed in July '26 → only 15% - 20% of firms were reevaluated
- New initiative focused on a collaborative effort to target uncertified firms

2 Outreach & Delivery Methods

- Meet firms where they are: workshops, office hours, hands-on help
- Right-size contract packages
- Explore broader application of alternative delivery methods with aggressive SBE/DBE goals

3 Compliance & Monitoring

- Track subcontractor commitments against actual payments
- Confirm firms perform a commercially useful function
- Address shortfalls early so goals are met, not just promised





